September 14, 2012  

**Contact:** Sean Lynch, AHRI Communications Specialist  
**Phone:** 703.600.0371  

**AHRI Releases July 2012 U.S. Heating and Cooling Equipment Shipment Data**

**Residential Storage Water Heaters**  
U.S. shipments of residential gas storage water heaters for July 2012 increased 11.6 percent, to 260,065 units, up from 233,120 units shipped in July 2011. Residential electric storage water heater shipments increased 6.4 percent in July 2012, to 257,290 units, up from 241,804 units shipped in July 2011.  

For the year-to-date, U.S. shipments of residential gas storage water heaters decreased .6 percent, to 2,304,879, compared to 2,318,027 units shipped during the same period in 2011. Residential electric storage water heater shipments increased 1.1 percent year-to-date, to 2,201,900 units, compared to 2,177,481 units shipped during the same period in 2011.

**Year-to-Date**

<table>
<thead>
<tr>
<th>Storage Water Heaters</th>
<th>July. '12 YTD</th>
<th>July. '11 YTD</th>
<th>%Chg.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Residential Storage Gas</td>
<td>2,304,879</td>
<td>2,318,027</td>
<td>-.6</td>
</tr>
<tr>
<td>Residential Storage Electric</td>
<td>2,201,900</td>
<td>2,177,481</td>
<td>+1.1</td>
</tr>
</tbody>
</table>

**Commercial Storage Water Heaters**  
Commercial gas storage water heater shipments decreased 1 percent in July 2012, to 4,892 units, down from 4,943 units shipped in July 2011. Commercial electric storage water heater shipments increased 26.4 percent in July 2012, to 5,256 units, up from 4,158 units shipped in July 2011.
Year-to-date U.S. shipments of commercial gas storage water heaters decreased 3.4 percent, to 47,353 units, compared with 49,045 units shipped during the same period in 2011. Year-to-date commercial electric storage water heater shipments increased 7.9 percent to 38,143 units, up from 35,344 units shipped during the same period in 2011.

Year-to-Date

<table>
<thead>
<tr>
<th>Storage Water Heaters</th>
<th>July. ’12 YTD</th>
<th>July. ’11 YTD</th>
<th>%Chg.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Commercial Storage Gas</td>
<td>47,353</td>
<td>49,045</td>
<td>-3.4%</td>
</tr>
<tr>
<td>Commercial Storage Electric</td>
<td>38,143</td>
<td>35,344</td>
<td>+7.9%</td>
</tr>
</tbody>
</table>

Warm Air Furnaces
U.S. shipments of gas warm air furnaces for July 2012 increased 15.4 percent, to 173,259 units, up from 150,193 units shipped in July 2011. Oil warm air furnace shipments decreased 27.5 percent, to 1,789 units in July 2012, down from 2,467 units shipped in July 2011.
Year-to-date U.S. shipments of gas warm air furnaces decreased 1.1 percent, to 1,118,872 units, compared with 1,131,839 units shipped during the same period in 2011. Year-to-date U.S. shipments of oil warm air furnaces decreased 34.7 percent to 14,304, compared with 21,917 units shipped during the same period in 2011.

**Year-to-Date**

<table>
<thead>
<tr>
<th></th>
<th>July. '12 YTD</th>
<th>July. '11 YTD</th>
<th>% Chg.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gas Warm Air Furnaces</td>
<td>1,118,872</td>
<td>1,131,839</td>
<td>-1.1</td>
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<tr>
<td>Oil Warm Air Furnaces</td>
<td>14,304</td>
<td>21,917</td>
<td>-34.7</td>
</tr>
</tbody>
</table>

**Central Air Conditioners and Air-Source Heat Pumps**

U.S. shipments of central air conditioners and air-source heat pumps totaled 626,951 units in July 2012, up 13 percent from 554,657 units shipped in July 2011. U.S. shipments of air conditioners increased 14.5 percent, to 466,312 units, up from 407,089 units shipped in July 2011. U.S. shipments of air-source heat pumps increased 8.9 percent, to 160,639 units, up from 147,568 units shipped in July 2011.

Year-to-date combined shipments of central air conditioners and air-source heat pumps increased .1 percent, to 3,852,992 units, down from 3,847,553 units shipped in July 2011. Year-to-date shipments of central air conditioners increased 3.5 percent, to 2,723,570 units, up from 2,631,856 units shipped during the same period in 2011. The year-to-date total for heat pump shipments decreased 7.1 percent, to 1,129,422 units, up from 1,215,697 units shipped during the same period in 2011.

**Year-to-Date**

<table>
<thead>
<tr>
<th></th>
<th>July. '12 YTD</th>
<th>July. '11 YTD</th>
<th>% Chg.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Air Conditioners &amp; Heat Pumps</td>
<td>3,852,992</td>
<td>3,847,553</td>
<td>+.1</td>
</tr>
<tr>
<td>Air Conditioners Only</td>
<td>2,723,570</td>
<td>2,631,856</td>
<td>+3.5</td>
</tr>
<tr>
<td>Heat Pumps Only</td>
<td>1,129,422</td>
<td>1,215,697</td>
<td>-7.1</td>
</tr>
</tbody>
</table>
U.S. Manufacturers’ Shipments of Central Air Conditioners and Air-Source Heat Pumps

NOTE: Industry figures are estimates derived from the best available figures supplied by a sample of AHRI member companies and are subject to revision. Year-to-date figures are correct as issued.

About AHRI
The Air-Conditioning, Heating, and Refrigeration Institute (AHRI) is the trade association representing manufacturers of air conditioning, heating, and commercial refrigeration, and water heating equipment. An internationally recognized advocate for the industry, AHRI develops standards for and certifies the performance of many of these products. AHRI’s 309 member companies manufacture quality, efficient, and innovative residential and commercial air conditioning, space heating, water heating, and commercial refrigeration equipment and components for sale in North America and around the world.

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