



News Release

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Contact: Monica Cardenas, AHRI Communications Director

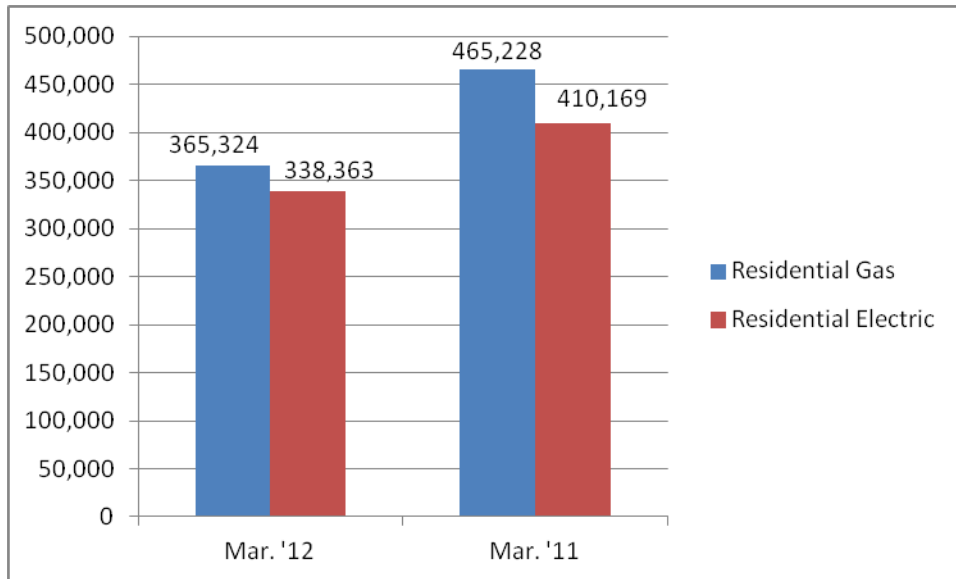
Phone: 703.600.0377

AHRI Releases March 2012 U.S. Heating and Cooling Equipment Shipment Data

Residential Storage Water Heaters

U.S. shipments of residential gas storage water heaters for March 2012 decreased 22 percent, to 365,324 units, down from 465,228 units shipped in March 2011. Residential electric storage water heater shipments decreased 18 percent in March 2012, to 338,363 units, down from 410,169 units shipped in March 2011.

For the year-to-date, U.S. shipments of residential gas storage water heaters decreased 7 percent, to 1,012,962 units, compared to 1,085,526 units shipped during the same period in 2011. Residential electric storage water heater shipments decreased 3 percent year-to-date, to 969,932 units, compared to 994,738 units shipped during the same period in 2011.



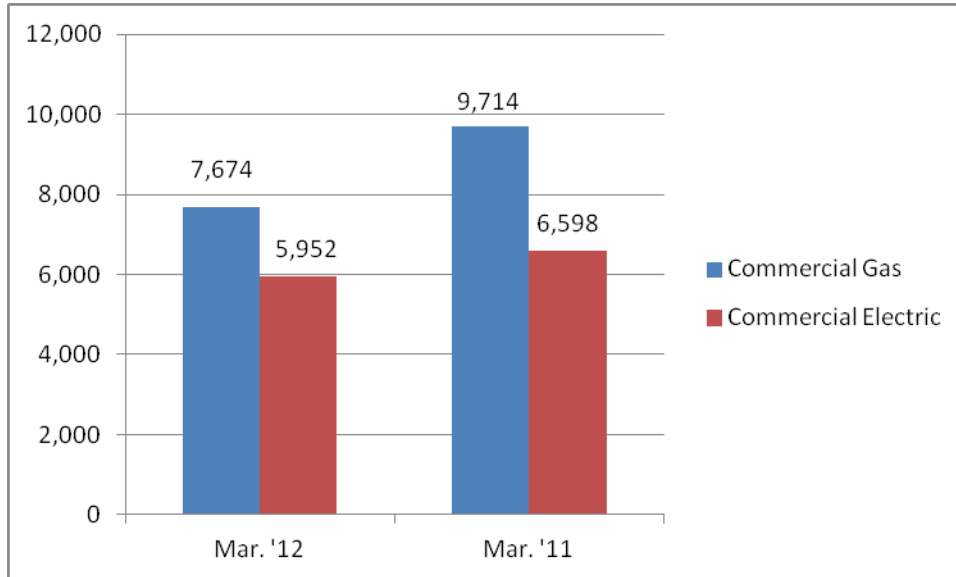
Year-to-Date

Storage Water Heaters	Mar. '12 YTD	Mar. '11 YTD	%Chg.
Residential Storage Gas	1,012,962	1,085,526	-6.7
Residential Storage Electric	969,932	994,738	-2.5

Commercial Storage Water Heaters

Commercial gas storage water heater shipments decreased 21 percent in March 2012, to 7,674 units, down from 9,714 units shipped in March 2011. Commercial electric storage water heater shipments decreased 10 percent in March 2012, to 5,952 units, down from 6,598 units shipped in March 2011.

Year-to-date U.S. shipments of commercial gas storage water heaters decreased 10 percent, to 20,502 units, compared with 22,838 units shipped during the same period in 2011. Year-to-date commercial electric storage water heater shipments decreased 1 percent to 15,707 units, down from 15,860 units shipped during the same period in 2011.



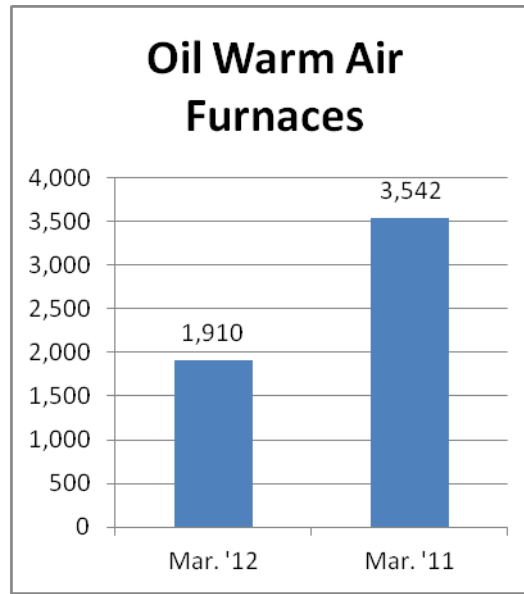
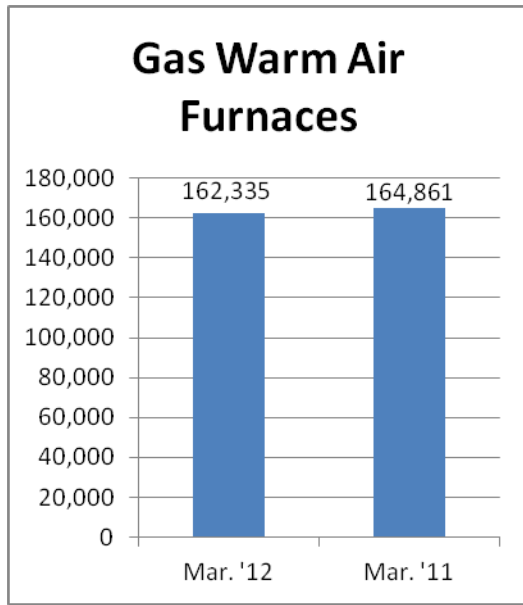
Year-to-Date

Storage Water Heaters	Mar. '12 YTD	Mar. '11 YTD	%Chg.
Commercial Storage Gas	20,502	22,838	-10.2
Commercial Storage Electric	15,707	15,860	-1.0

Warm Air Furnaces

U.S. shipments of gas warm air furnaces for March 2012 decreased 2 percent, to 162,335 units, down from 164,861 units shipped in March 2011. Oil warm air furnace shipments decreased 46 percent, to 1,910 units in March 2012, down from 3,542 units shipped in March 2011.

Year-to-date U.S. shipments of gas warm air furnaces decreased 14 percent, to 434,354 units, compared with 505,969 units shipped during the same period in 2011. Year-to-date U.S. shipments of oil warm air furnaces decreased 36 percent to 7,765, compared with 12,181 units shipped during the same period in 2011.



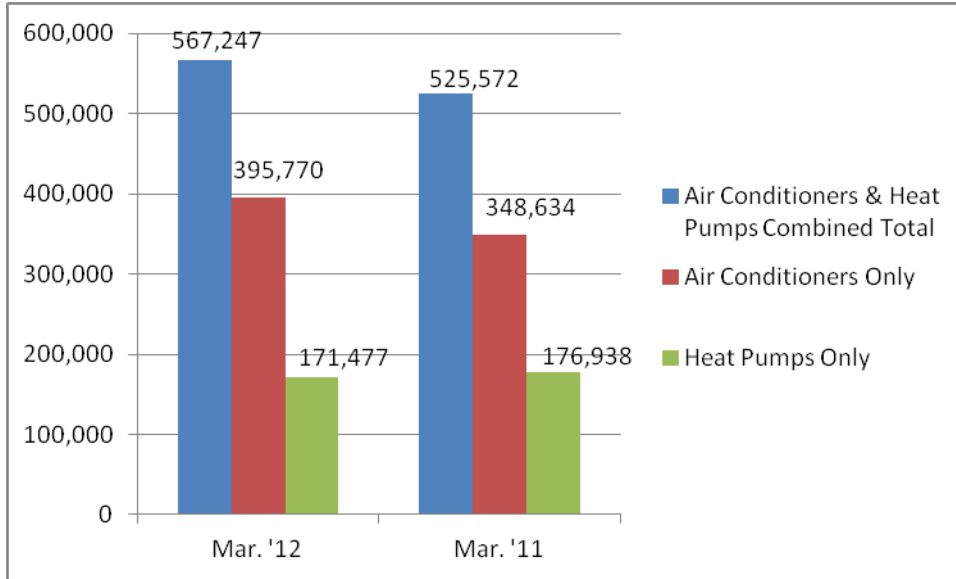
Year-to-Date

	Mar. '12 YTD	Mar. '11 YTD	% Chg.
Gas Warm Air Furnaces	434,354	505,969	-14.2
Oil Warm Air Furnaces	7,765	12,181	-36.3

Central Air Conditioners and Air-Source Heat Pumps

U.S. shipments of central air conditioners and air-source heat pumps totaled 567,247 units in March 2012, up 8 percent from 525,572 units shipped in March 2011. U.S. shipments of air conditioners increased 14 percent, to 395,770 units, up from 348,634 units shipped in March 2011. U.S. shipments of air-source heat pumps decreased 3 percent, to 171,477 units, down from 176,938 units shipped in March 2011.

Year-to-date combined shipments of residential central air conditioners and air-source heat pumps decreased 7 percent, to 1,119,944 units, down from 1,206,129 units shipped in March 2011. Year-to-date shipments of central air conditioners decreased 2 percent, to 738,740 units, down from 752,174 units shipped during the same period in 2011. The year-to-date total for heat pump shipments decreased 16 percent, to 381,204 units, down from 453,955 units shipped during the same period in 2011.



Year-to-Date

	Mar. '12 YTD	Mar. '11 YTD	% Chg.
Air Conditioners & Heat Pumps	1,119,944	1,206,129	-7.1
Air Conditioners Only	738,740	752,174	-1.8
Heat Pumps Only	381,204	453,955	-16

U.S. Manufacturers' Shipments of Central Air Conditioners and Air-Source Heat Pumps

Size Description (000) BTUH	Total	% Change from 2011
Under 16.5	10,979	-25
16.5-21.9	42,905	+3
22-26.9	111,249	+4
27-32.9	91,187	+11
33-38.9	122,108	+11
39-43.9	44,984	+7
44-53.9	63,716	+9
54-64.9	56,596	+13
65-96.9	9,184	+20
97-134.9	6,549	+12
135-184.9	4,006	+20
185-249.9	1,547	+11
250-319.9	1,167	+53
320-379.9	253	-6
380-539.9	313	+50
540-639.9	191	-1
640 & Over	313	+25
TOTAL	567,247	+8

NOTE: Industry figures are estimates derived from the best available figures supplied by a sample of AHRI member companies and are subject to revision. Year-to-date figures are correct as issued.

About AHRI

The Air-Conditioning, Heating, and Refrigeration Institute (AHRI) is the trade association representing manufacturers of air conditioning, heating, and commercial refrigeration, and water heating equipment. An internationally recognized advocate for the industry, AHRI develops standards for and certifies the performance of many of these products. AHRI's 309 member companies manufacture quality, efficient, and innovative residential and commercial air conditioning, space heating, water heating, and commercial refrigeration equipment and components for sale in North America and around the world.

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