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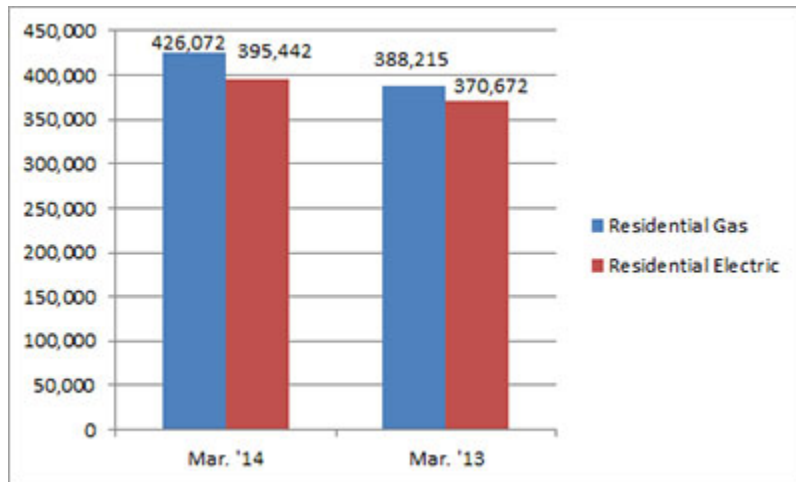
May 14, 2014

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## AHRI Releases March 2014 U.S. Heating and Cooling Equipment Shipment Data

### Residential Storage Water Heaters

U.S. shipments of residential gas storage water heaters for March 2014 increased 9.8 percent, to 426,072 units, up from 388,215 units shipped in March 2013. Residential electric storage water heater shipments increased 6.7 percent in March 2014, to 395,442 units, up from 370,672 units shipped in March 2013.



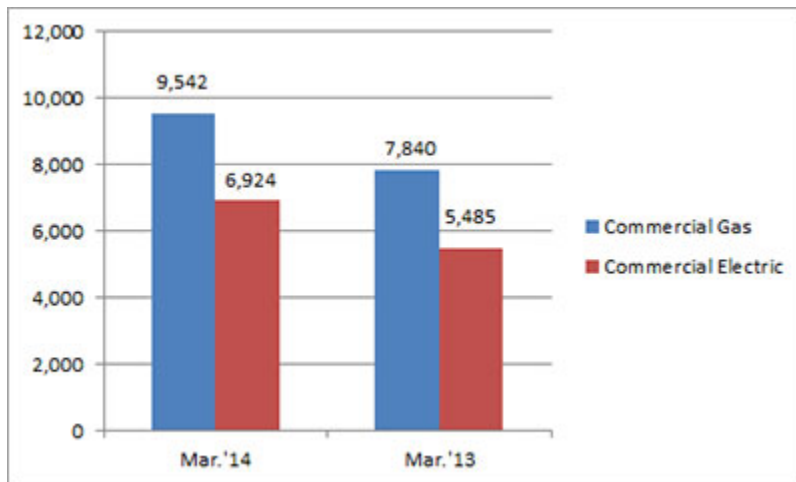
For the year-to-date, U.S. shipments of residential gas storage water heaters increased 6.0 percent, to 1,162,979, compared to 1,097,072 units shipped during the same period in 2013. Residential electric storage water heater shipments increased 7.0 percent year-to-date, to 1,097,653 units, compared to 1,025,748 units shipped during the same period in 2013.

#### Year-to-Date

Storage Water Heaters	Mar. '14 YTD	Mar. '13 YTD	%Chg.
Residential Storage Gas	1,162,979	1,097,072	+6.0
Residential Storage Electric	1,097,653	1,025,748	+7.0

### Commercial Storage Water Heaters

Commercial gas storage water heater shipments increased 21.7 percent in March 2014, to 9,542 units, up from 7,840 units shipped in March 2013. Commercial electric storage water heater shipments increased 26.2 percent in March 2014, to 6,924 units, up from 5,485 units shipped in March 2013.



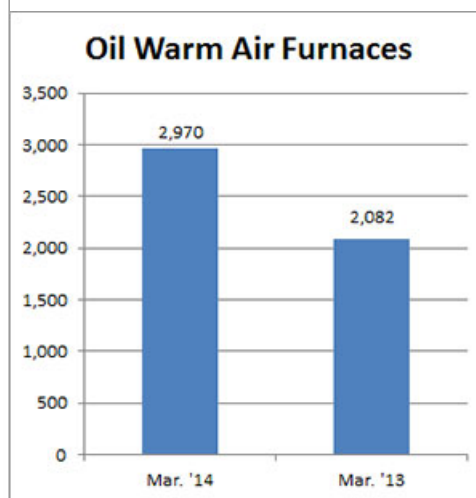
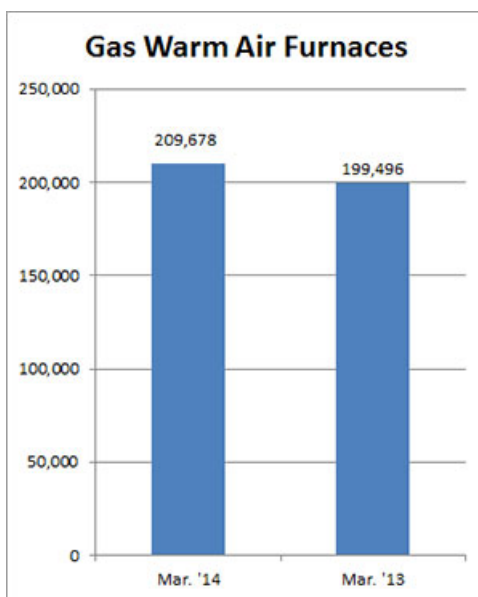
Year-to-date U.S. shipments of commercial gas storage water heaters increased 0.8 percent, to 24,705 units, compared with 24,508 units shipped during the same period in 2013. Year-to-date commercial electric storage water heater shipments increased 12.3 percent to 18,145 units, up from 16,151 units shipped during the same period in 2013.

*Year-to-Date*

Storage Water Heaters	Mar.'14 YTD	Mar.'13 YTD	%Chg.
Commercial Storage Gas	24,705	24,508	+0.8
Commercial Storage Electric	18,145	16,151	+12.3

**Warm Air Furnaces**

U.S. shipments of gas warm air furnaces for March 2014 increased 5.1 percent, to 209,678 units, up from 199,496 units shipped in March 2013. Oil warm air furnace shipments increased 42.7 percent, to 2,970 units in March 2014, up from 2,082 units shipped in March 2013.



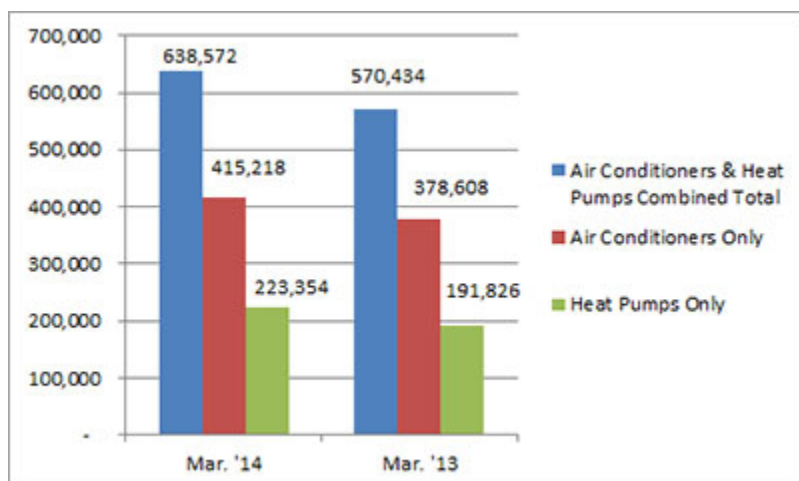
Year-to-date U.S. shipments of gas warm air furnaces increased 10.8 percent, to 600,467 units, compared with 541,735 units shipped during the same period in 2013. Year-to-date U.S. shipments of oil warm air furnaces increased 6.3 percent to 7,585, compared with 7,137 units shipped during the same period in 2013.

*Year-to-Date*

	Mar. '14 YTD	Mar. '13 YTD	% Chg.
Gas Warm Air Furnaces	600,467	541,735	+10.8
Oil Warm Air Furnaces	7,585	7,137	6.3

**Central Air Conditioners and Air-Source Heat Pumps**

U.S. shipments of central air conditioners and air-source heat pumps totaled 638,572 units in March 2014, up 11.9 percent from 570,434 units shipped in March 2013. U.S. shipments of air conditioners increased 9.7 percent, to 415,218 units, up from 378,608 units shipped in March 2013. U.S. shipments of air-source heat pumps increased 16.4 percent, to 223,354 units, up from 191,826 units shipped in March 2013.



Year-to-date combined shipments of central air conditioners and air-source heat pumps increased 14.4 percent, to 1,406,017 units, up from 1,229,247 units shipped in March 2013. Year-to-date shipments of central air conditioners increased 10.4 percent, to 871,826 units, up from 789,588 units shipped during the same period in 2013. The year-to-date total for heat pump shipments increased 21.5 percent, to 534,191 units, up from 439,659 units shipped during the same period in 2013.

*Year-to-Date*

	Mar. '14 YTD	Mar. '13 YTD	% Chg.
Air Conditioners & Heat Pumps	1,406,017	1,229,247	+14.4
Air Conditioners Only	871,826	789,588	+10.4
Heat Pumps Only	534,191	439,659	+21.5

## U.S. Manufacturers' Shipments of Central Air Conditioners and Air-Source Heat Pumps

Month

Size Description (000) BTUH	Total	% Change from 2013
Under 16.5	25,381	+8
16.5-21.9	53,643	+4
22-26.9	122,056	+9
27-32.9	99,111	+9
33-38.9	132,037	+13
39-43.9	49,988	+13
44-53.9	69,638	+18
54-64.9	59,692	+17
65-96.9	10,336	+35
97-134.9	8,017	+39
135-184.9	4,607	+27
185-249.9	1,897	+33
250-319.9	940	+36
320-379.9	391	+44
380-539.9	278	+29
540-639.9	216	+21
640 & Over	344	+47
<b>TOTAL</b>	<b>638,572</b>	<b>+12</b>

Year-to-Date

Size Description (000) BTUH	Total	% Change from 2013
Under 16.5	50,234	+9
16.5-21.9	124,850	+11
22-26.9	268,135	+11
27-32.9	216,333	+14
33-38.9	288,680	+15
39-43.9	111,926	+18
44-53.9	155,300	+20
54-64.9	132,870	+16
65-96.9	22,054	+9
97-134.9	16,675	+11
135-184.9	9,787	+12
185-249.9	4,068	+13
250-319.9	2,126	+12
320-379.9	826	+9
380-539.9	731	+24
540-639.9	548	+10
640 & Over	874	+29
<b>TOTAL</b>	<b>1,406,017</b>	<b>+14</b>

NOTE: Industry figures are estimates derived from the best available figures supplied by a sample of AHRI member companies and are subject to revision. Year-to-date figures are correct as issued.

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### [About AHRI](#)

The Air-Conditioning, Heating, and Refrigeration Institute (AHRI) is the trade association representing manufacturers of air conditioning, heating, and commercial refrigeration, and water heating equipment. An internationally recognized advocate for the industry, AHRI develops standards for and certifies the performance of many of these products. AHRI's 300+ member companies manufacture quality, efficient, and innovative residential and commercial air conditioning, space heating, water heating, and commercial refrigeration equipment and components for sale in North America and around the world.